WESTIN WHISTLER IS FIRST TO RECEIVE NEW FORTIS BC GRANT

Hotel is the first company in British Columbia to implement new energy retrofit program resulting in a grant of over \$71k

WHISTLER, BC (January 19, 2017) – Fortis BC has presented a grant of \$71,119.00 to The Westin Resort & Spa, Whistler. Through the new Commercial Custom Design Program, Fortis BC worked with the hotel to identify and implement conservation measures, resulting in a significant reduction in natural gas consumption. The hotel is the first company to receive a grant from this program. The funds will be put toward further energy reduction initiatives on the property.

Fortis BC's Commercial Custom Design Program is incentive-based and involves strategic retrofitting. For the hotel this involved working with a consultant from Fortis BC and IB Consulting & Technologies Ltd. to identify and install 46 new energy conservation measures. As a result, the hotel's natural gas consumption has been reduced by approximately 35% over 3 years – the equivalent of 104 average Canadian households per year (source: Statistics Canada). The hotel uses Continuous Consultant Support, which helps to maintain all implemented energy efficiency measures at peak performance, and identifies new opportunities for energy savings. Fortis BC presented the hotel a grant of \$71,119.00 to assist with continuing these energy reduction initiatives.

General Manager Tony Cary-Barnard says "We're grateful for Fortis BC's partnership, and proud to be at the forefront of this initiative. This grant will allow us to invest in further technological improvements to significantly reduce our environmental impact."

Ongoing Environmental Commitment

The Westin Resort & Spa, Whistler has been working with prominent partners in the energy supply industry to find ways to innovate and lower its environmental footprint while still providing top quality guest service. From 2014-2016 the hotel achieved:

- A 22% reduction in energy usage (from 8,250,000 KWh per year to 6,450,000 KWh)
- An increase in waste diversion from 44% to 56%
- A 35% reduction in natural gas consumption
- A 4 <u>Green Key</u> Rating from the Hotel Association of Canada
- Green Certification from <u>The Carbon Neutral Company</u>

"Embracing the core values of Whistler as a community is important to us," said hotel General Manager Tony Cary-Barnard, "we strive to limit our impact on the environment for the enjoyment of future generations." This is reflected in the Westin brand's overall corporate mandate of giving back to the communities in which their hotels operate, along with the support of The Westin Resort & Spa, Whistler's ownership, strata, and management companies.

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About The Westin Resort & Spa, Whistler

The Westin Resort & Spa Whistler located at the base of Whistler Mountain is the only luxury all-suite, full service hotel and destination spa in Whistler. Set just steps away from the heart of the village, the award-winning Westin Resort & Spa, Whistler has been twice named the #1 ski resort hotel in North America by Condé Nast Traveler and also named to its prestigious Reader's Choice Awards as one of the top resorts in Canada. The Westin Resort & Spa in Whistler is managed by ONE Lodging. For more information, please visit www.westinwhistler.com.

Westin Hotels & Resorts

Westin Hotels & Resorts, a leader in wellness and hospitality for more than a decade, lives its philosophy "For a Better You[™]" through the brand's Six Pillars of Well-Being: Feel Well, Work Well, Move Well, Eat Well, Sleep Well and Play Well. At more than 200 hotels and resorts in nearly 40 countries and territories, guests can experience offerings that include the iconic Heavenly® Bed, RunWESTIN[™] and Westin Gear Lending with New Balance®, delicious and nutritious SuperFoodsRx[™] and the innovative workspace Tangent. Westin is proud to participate in the industry's award-winning loyalty program, Starwood Preferred Guest®, in which members can link accounts with Marriott Rewards® and The Ritz-Carlton Rewards® for instant elite status matching and unlimited points transfer. To learn more, visit www.westin.com. Stay connected to Westin: @westin on Twitter and Instagram and Facebook.

<u>About Marriott International, Inc</u>

Marriott International, Inc. (NASDAQ: MAR) is the world's largest hotel company based in Bethesda, Maryland, USA, with nearly 6,000 properties in 120 countries and territories. The company operates and franchises hotels and licenses vacation ownership resorts under 30 brands. Marriott began operations in Canada in 1986 with the opening of the Toronto Airport Marriott. Today, the company's presence in Canada has grown to more than 214 properties spanning 19 brands, including: The Ritz-Carlton®, W®, JW Marriott[®], Marriott Hotels[®], Westin[®], Renaissance[®] Hotels, Sheraton[®], Delta Hotels by MarriottSM, , Autograph Collection® Hotels, Courtyard®, Four Points® by Sheraton, SpringHill Suites[®], Fairfield Inn & Suites[®], Residence Inn[®], TownePlace Suites[®], Aloft[®], and Element[®]. The company also operates award-winning loyalty programs: Marriott Rewards®, which includes The Ritz-Carlton Rewards®, and Starwood Preferred Guest[®]. Marriott Hotels of Canada continues to rank as one of the top 50 best places to work in Canada by AON Hewitt and was awarded Hotelier Magazine's prestigious Company of the Year Pinnacle award for 2015. For more information, please visit our website at www.marriott.com, and for the latest company news, visit www.marriottnewscenter.com and @MarriottIntl.